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Revenue Cycle Consulting Services

SearchAmerica, A part of Experian, establishes baseline measurements of a provider's financial and revenue cycle performance through the creation of applicable benchmarks. Our team moves quickly to evaluate and plan to ensure optimal results during our engagement. Recommendations for improving operational efficiencies are provided to assist management in the proper identification, implementation and tracking of revenue cycle improvement efforts.

Best Practice Approach

- Personalized discussion with management and designated staff to ascertain concerns and confirm program objectives
- Essential report information identified and validated with appropriate personnel
- Pertinent information extracted and used to create KPI benchmarks:
- Key financial indicators validated and measured for optimal performance.
- Customized plan drafted to address adequacy of existing staff, prioritization of daily tasks, and implementation and monitoring of department goals

Policy & Procedure, Job Description and Workflow Redesign

SearchAmerica will evaluate revenue cycle policies, procedures, job descriptions and associated duties. Based on industry best practices, SearchAmerica will provide organizational, workflow and relevant job description redesign. Recommended redesign will target those key areas requiring concentrated attention.

BENEFITS:

Our experienced management professionals positively impact cash flow and staff performance. SearchAmerica takes the time to thoroughly understand all areas of concern and address any related questions before work is initiated.

Results include:

- Increased accuracy with all account information
- Timely verification and processing of pertinent account information
- Improved efficiency with charge postings and coding
- Shortened time frame from discharge to final bill
- Reduced volume of claim denials
- Increased cash flow
- Reduced AR days outstanding
- Lower bad debt and charity write-offs
- Improved patient public relations

To learn more about Revenue Cycle Consulting Services at SearchAmerica, please contact Bruce Nelson at 763-416-1000 or bruce.nelson@searchamerica.com.